

## Firm Overview

### Our Focus

Founded in 1993, RTE Group, Inc. provides strategic consulting and technology implementation services to real estate and data intensive customers. Our focus is on data centers and similar mission critical facilities.

We pride ourselves in maintaining a leading-edge practice encompassing the disciplines of design, operation, compliance, and finance.

### Our Clients

We serve a variety of clients, but are frequently called on by data center users, technology real estate owners, outsourcing providers and financial investors.

### Client Value Proposition

Our detailed understanding of the diverse nature of data center assets enables us to provide distinct advantages to our clients, including:

- New facility planning and development
- Financial analysis and investment underwriting
- Energy analysis, management, and comprehensive sustainability programs
- Facility upgrade and service life extension
- Enterprise optimization of facilities and assets

RTE Group strives to reduce our clients operating costs, maximize the operation of their facility to increase server and storage count, and obtain the longest possible service life. We have detailed expertise in electrical and mechanical systems, fire protection, physical security, control systems, network, and IT infrastructure. We couple that technical expertise with a detailed understanding of the entirety of the initial and ongoing cost structure and financing alternatives.



### Our Services

We focus on the infrastructure design and operational aspects of the data center, including:

- Facility Evaluation
- Financial Modeling
- Energy Audits
- Remedial Programs
- Operational Standards
- Commissioning and Change Management
- Compliance and Monitoring
- Business Plan Assessment/Total Cost of Ownership Evaluation

### Balance

Our principals' extensive experience across the disciplines of design, finance, operations, law, energy, information technology, telecommunications, and real estate allows us to offer our clients well-rounded and fully-developed solutions.

### Contact

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